

# AKHIL NEELAM

+1510-542-3765 • [akhil\\_neelam@berkeley.edu](mailto:akhil_neelam@berkeley.edu) • [linkedin.com/in/akhilneelam](https://www.linkedin.com/in/akhilneelam) • [akhilneelam.com](http://akhilneelam.com)

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## EDUCATION

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**University of California, Berkeley, Haas School of Business** **May 2027**  
**Master of Business Administration (MBA)**

- Pursuing AI for Business Certificate; Coursework on Data & Decisions, Product Management and Pricing
- Vice President - Haas AI Club; Project Manager – Haas Tech & AI Summit

**SASTRA University, India** **May 2016**  
**Bachelor of Technology (B.Tech), Mechanical Engineering**

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## EXPERIENCE

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**Uniblox, Seattle, WA (Remote)** **Apr – Jun 2025**  
*InsurTech AI platform to automate group insurance enrollment and underwriting*  
**Pre-MBA Product Management Role**

- Analyzed and translated case analysis data into LLM fine-tuning that resulted in 85% less infrastructure costs.
- Owned delivery for an AI-powered document parsing workflow, partnering with engineers and data scientists, ran standups, and shipped iterative improvements that reduced underwriting time from days to minutes.

**Centre for Gender and Politics, India** **Jul 2021 – Mar 2025**  
*Mission-driven Platform focused on gender inclusion in South Asian politics*  
**Cofounder and Head of Projects**

- Validated market need through qualitative user research and partnered with JP Morgan engineers to build a scalable CMS platform that democratized political literacy resources to 10k+ aspiring women leaders.
- Owned the end-to-end lifecycle and marketing for two storytelling products by defining content pillars, managing the editorial roadmap, and establishing publishing cadence deliver consistent value to policy audiences.
- Developed playbooks and implemented OKRs for globally distributed teams in 14 countries by standardizing execution and enabling delivery of 15+ projects, influencing 5+ UN consultations on women's leadership.
- Scaled the platform's reach to 8 South Asian countries by building regional partnerships with 16+ organizations, localizing platform features, creating leadership podcasts, and supporting broader adoption for the projects.

**Assuretrac, India** **Apr 2024 – Mar 2025**  
*B2B tech services company with \$100K monthly recurring revenue, serving insurance brokers in the U.S.A*  
**Project Management Consultant [Part-time]**

- Reworked sprint planning and agile delivery processes, standardizing team rituals and prioritization to increase team throughput by 30% and free up engineering bandwidth for expansion into two new sectors.

**Central Square Foundation, India** **Nov 2019 – Jun 2021**  
**Project Manager (Nov 2020 – June 2021); Project Management Consultant (Nov 2019 – Oct 2020)**  
*Gates funded philanthropy, deputed to consult with School Education departments in two Indian states*

- Designed and synthesized large-scale user research (6,600 parent interviews across 33 districts) into actionable product requirements and roadmap priorities, informing digital learning solutions serving 6M students.
- Owned product customization roadmap and GTM execution for a WhatsApp learning bot by collaborating with engineers and educators to ship multi-lingual and content features, maintaining continuity for 3M students.

**School Education Department, Govt of Andhra Pradesh, India** **Sep 2018 – Oct 2019**  
**Project Management Consultant**

- Scaled an AI-based personalized learning solution to 500 schools by designing success metrics, rollout plans, and cross-functional execution across 5 tech partners and 3 government departments.
  - Prevented 60,000+ students from dropping out by partnering with Microsoft to design a predictive ML model using multi-source education data and launching a teacher intervention app.
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## ADDITIONAL

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- **AI for the UN:** Co-designed a custom-GPT for a UN convening on gender equality; Co-facilitated training on AI for social impact as a Steering Committee Member for UN Women's Asia-Pacific AI School
- **Skills:** User research; A/B Testing; Azure DevOps; Claude Code; CustomGPTs; Excel; Wix; Canva
- **Interests:** Backpacking across 14 countries and 20 Indian states; Building [apps](#) for personal productivity